



**Our Mission:** Provide sustainable quality integrated waste and recycling collection services for the health and safety of our community...because not everything fits in the can.

# Wasatch Front Waste and Recycling District

## 2021 Budget





# 2021 Budget Goals and Priorities



1. Sustain Competitive Services for the Monthly Fee of \$17.00 per month/\$51.00 per qtr./\$204 annual:
  - Weekly curbside Refuse & Recycling.
  - Annual Area Cleanup: With the Board's approval, implement the Modified Program to keep the services efficient, eliminate mini-landfills, allow those residents who need to services to utilize the containers.
    - Staff will follow the Board's direction if the Traditional Program is desired.
  - Seasonal Services: Leaves, Christmas Trees.
  - Landfill Vouchers for residential truck or trailer loads.
2. Hold back four (4) Side Load Trucks and increase truck allocations from 49 sides to 53.
  - Meet the demands of increased curbside service with 1,462 new green subscribers for a total of 8,412 and 600 new homes in the District.
  - Sustain trucks in service daily to meet the demands while allowing needed downtime for aging fleet.
3. Effectively manage the decline in the resale value for WFWRD's aging trucks while meeting budget needs.
4. Effectively manage fleet replacements with the delay in delivery due to the Pandemic and Tariffs.



# 2021 Fee Increases and Justification

## These are fees that the Board has the Authority to Approve

**We are proposing fee increases as follows:**

- The Bulk Trailer Rental from \$145 to \$175 for up to 2 tons to help cover actual costs and reduce the subsidy from the monthly residential fees. Also, increasing the overages on tonnages (Over 2 tons) from \$35 per ton to \$45 per ton. Last increase: 2018
- Special Services-Front Load Services for non-residential accounts. This will move the services closer to being self-sustaining with a reduction of the subsidy from residential fees. Please see the fee schedule for specific changes. Last increase: 2018
- Curbside Green Waste Collections: From \$9.50 per month/\$114 annual to \$10.50 per month/\$126 annually. This is a subscription program, and it needs to be self sustaining with no subsidy from other fees. Program implemented in 2014. This will be the first fee increase in seven years. The additional revenue will assist with can repair and replacements.

The Chart below is an illustration on cost accounting including overhead charges for administrative and customer services.

Programs/Departments	July 31, 2020		2020 Annualized			Allocated Services	Gain/(Loss) After Alloc.	2021 Rev. Increase	Gain/(Loss) After New Rev.
	Revenue	Expense	Revenue	Expense	Gain/(Loss)				
Trailer	95,508	267,056	163,729	457,810	(294,081)	102,265	(396,346)	39,291	(357,055)
Special Services	462,941	406,665	585,739	697,140	(111,401)	35,285	(146,686)	15,300	(131,386)
Green	496,295	265,217	850,791	454,657	396,134	101,561	(82,539)	101,412	18,873



## Wasatch Front Waste and Recycling District 2021 Personnel Budget Highlights

Health insurance  
3.9% increase.  
6% Reduction on  
dental.

Wage adjustments:  
1.5% COLA and 2%  
merit increase.  
Area Clean Up 3%.

Retirement Plan rates  
unchanged for 2021.  
Tier 1: 18.47%  
Tier 2: 16.69%

Adding 2 FTEs for a total of  
92 FTEs: Equipment  
Operators to meet the  
growth in green and provide  
backup.

Continued 80%/  
20% cost share on  
health insurance.

Continued low deductibles  
for health insurance:  
Traditional: \$500 single &  
\$1,000 family  
High Deductible: \$2,000  
single & \$4,000 family



# Wasatch Front Waste and Recycling District 2021 Operations Budget Highlights

## Customer Service:

Utilize the new website vendor to ease navigation, enhance trailer rental and ACUP reservations.

Evaluate non-residential services to determine what is within our charter. Make recommendations for any changes in 2021.

Enhance risk management/loss control and implement dash cams in trucks with GPS and driver identification.

Goals for Sustainability: provide community outreach via avenues allowed under COVID guidelines.

Evaluate the existing ACUP services to determine a more effective way of delivering the annual services.

Negotiate current Interlocal for landfill services to allow flexibility and efficient delivery of MSW to various facilities.

# Wasatch Front Waste and Recycling District Budget 2021

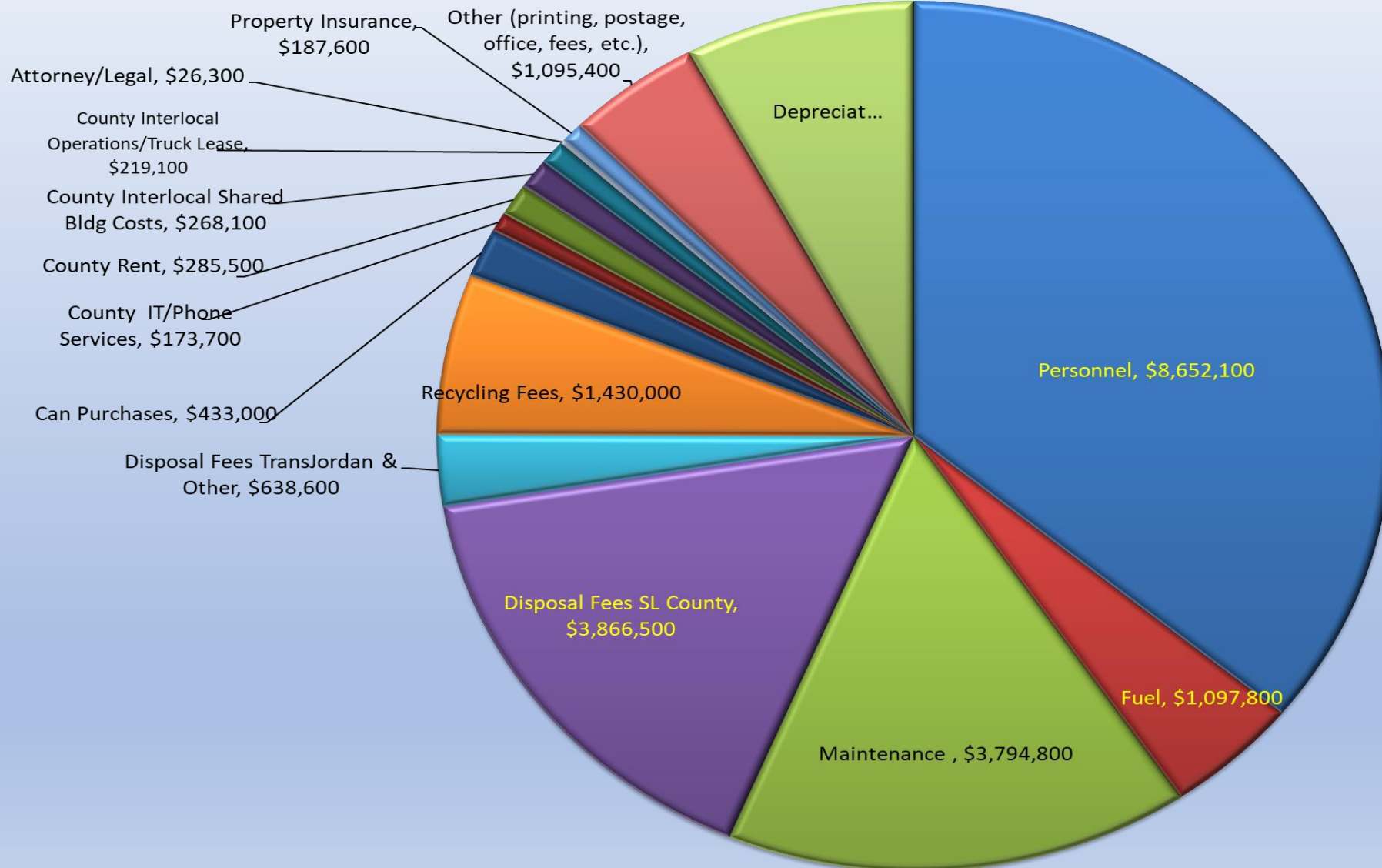
	Actual 2019	Approved Budget 2020	Estimated Current Year 2020	Tentative Budget 2021	Percent of Budget 2021	Variances 2021 & 2020 Budgets
<b>Revenues</b>						
Charges For Services	\$ 20,419,562	\$ 20,524,400	\$ 20,704,597	\$ 21,067,700		\$ 543,300
Non Operating Revenues	1,072,745	397,400	364,647	369,600		(27,800)
Use of Beginning Reserves	-	3,015,100	-	2,606,100		(409,000)
Total	<u>\$ 21,492,307</u>	<u>\$ 23,936,900</u>	<u>\$ 21,069,244</u>	<u>\$ 24,043,400</u>		<u>\$ 106,500</u>
<b>Expenses</b>						
Personnel Expenses	\$ 6,925,082	\$ 8,570,600	\$ 7,441,777	\$ 8,652,100	35.98%	\$ 81,500
Fuel	996,184	1,190,900	954,602	1,097,800	4.56%	(93,100)
Maintenance	3,017,150	3,407,300	3,444,778	3,794,800	15.78%	387,500
Disposal Fees SL County	3,498,887	3,636,000	3,715,024	3,866,500	16.08%	230,500
Disposal Fees TransJordan and Other	549,271	578,200	619,376	638,600	2.66%	60,400
Recycling Fees	1,262,828	1,495,000	1,151,803	1,430,000	5.95%	(65,000)
Can Purchases	422,222	550,000	437,864	433,000	1.80%	(117,000)
County Interlocal IT/Phone Services	169,629	212,400	161,372	173,700	0.72%	(38,700)
County Rent	282,690	291,200	277,165	285,500	1.19%	(5,700)
County Interlocal Shared Bldg Costs	260,076	161,600	260,263	268,100	1.12%	106,500
County Interlocal Operations/Truck Lease	169,923	197,600	212,779	219,100	0.91%	21,500
Attorney/Legal	32,924	36,200	25,526	26,300	0.11%	(9,900)
Property Insurance/Claims	168,348	192,400	182,112	187,600	0.78%	(4,800)
Other (mailing, postage, office, adv)	982,834	1,212,700	1,010,096	1,095,400	4.56%	(117,300)
Depreciation	1,760,178	2,204,800	2,149,864	1,874,900	7.80%	(329,900)
Total Expenses	<u>\$ 20,498,226</u>	<u>\$ 23,936,900</u>	<u>\$ 22,044,401</u>	<u>\$ 24,043,400</u>	100.00%	<u>\$ 106,500</u>
<b>Revenues Less Expenses</b>	<u>\$ 994,081</u>	<u>\$ -</u>	<u>\$ (975,157)</u>	<u>\$ -</u>	-	<u>\$ -</u>
Capital Expenditures	<u>\$ (1,807,043)</u>	<u>\$ (2,776,000)</u>	<u>\$ (2,776,000)</u>	<u>\$ (3,370,400)</u>		<u>\$ (594,400)</u>

# Wasatch Front Waste and Recycling District

## Cash Projections 2020 - 2025

	Actual 2018	Actual 2019	Projected 2020	Projected 2021	Projected 2022	Projected 2023	Projected 2024	Projected 2025
Beginning Cash & Investment Bal.	\$ 9,457,195	\$ 9,977,430	\$ 10,493,725	\$ 10,006,407	\$ 6,710,007	\$ 3,151,937	\$ (653,100)	\$ (5,002,359)
Truck Sales - Net Proceeds	110,000	15,829	668,800	296,000	627,000	542,000	547,000	547,000
Cash	9,567,195	9,993,259	11,162,525	10,302,407	7,337,007	3,693,937	(106,100)	(4,455,359)
Total Revenues	20,307,572	20,694,901	21,514,419	21,626,500	21,842,693	22,061,119	22,281,731	22,504,548
Operational Expenses	(19,658,584)	(20,147,570)	(22,044,401)	(24,043,400)	(24,851,585)	(25,952,418)	(26,967,578)	(27,901,444)
Less Non-Cash Depreciation	1,643,718	1,760,178	2,149,864	1,874,900	2,015,222	2,431,262	2,741,088	2,948,460
Adjusted Expenses	(18,014,866)	(18,387,392)	(19,894,537)	(22,168,500)	(22,836,363)	(23,521,156)	(24,226,490)	(24,952,984)
Capital Expenditures	(1,882,471)	(1,807,043)	(2,776,000)	(3,050,400)	(3,191,400)	(2,887,000)	(2,951,500)	(3,040,200)
Ending Cash & Investment Bal.	\$ 9,977,430	\$ 10,493,725	\$ 10,006,407	\$ 6,710,007	\$ 3,151,937	\$ (653,100)	\$ (5,002,359)	\$ (9,943,995)
Net OPEB Liability	\$ 1,282,634	\$ 1,087,787	\$ 1,087,787	\$ 1,087,787	\$ 1,087,787	\$ 1,087,787	\$ 1,087,787	\$ 1,087,787

# Wasatch Front Waste and Recycling District Expenses by Type 2021





# Wasatch Front Waste and Recycling District Capital Expenditures 2021

Capital Expenditures 2021 Description	Budget Amount
Eight Side Load Trucks	\$ 2,657,600
Two Light Duty Trucks	92,800
Two Front Load Trucks (Pay \$300,000 in 2021 and \$320,000 in 2022)	620,000
Total	\$ 3,370,400